AUDITED FINANCIAL STATEMENTS December 31, 2018 and 2017

MDA PROFESSIONAL GROUP, P.C. Certified Public Accountants and Business Consultants Gadsden, Alabama

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## MDA PROFESSIONAL GROUP, P.C.

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#### **INDEPENDENT AUDITORS' REPORT**

Board of Directors Gadsden Cultural Arts Foundation, Inc. Gadsden, Alabama

We have audited the accompanying financial statements of Gadsden Cultural Arts Foundation, Inc. (a nonprofit organization), which comprise the statements of assets, liabilities, and net assets – modified cash basis as of December 31, 2018 and 2017, the related statements of support, revenues, expenses, and changes in net assets – modified cash basis, and the schedules of functional expenses – modified cash basis for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with the modified cash basis of accounting as described in Note 1; this includes determining that the modified cash basis of accounting is an acceptable basis for the preparation of the financial statements in the circumstances. Management is also responsible for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.



Gadsden Cultural Arts Foundation, Inc. Page 2

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the assets, liabilities, and net assets of Gadsden Cultural Arts Foundation, Inc. as of December 31, 2018 and 2017 and its support, revenues, expenses, changes in net assets, and functional expenses for the years then ended in accordance with the modified cash basis of accounting as described in Note 1.

#### **Basis of Accounting**

We draw attention to Note 1 of the financial statements, which describes the basis of accounting. The financial statements are prepared on the modified cash basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States of America. Our opinion is not modified with respect to this matter.

## MDA Professional Group, P.C.

Gadsden, Alabama March 19, 2019

### STATEMENTS OF ASSETS, LIABILITIES, AND NET ASSETS - MODIFIED CASH BASIS

### DECEMBER 31, 2018 AND 2017

ASSETS	 2018	 2017
CURRENT ASSETS		
Cash	\$ 166,240	\$ 94,712
Investments - Cash	 87,471	 45,222
	 253,711	 139,934
PROPERTY AND EQUIPMENT		
Building and Improvements	2,976,830	2,954,823
Building - Symphony	542,713	531,886
Office Equipment	76,228	77,887
Youth Symphony Orchestra Equipment	110,401	109,909
Furniture	68,734	70,427
Kitchen Equipment	15,000	41,000
Children's Museum	38,633	38,633
Automobiles	 26,310	 26,310
	3,854,849	3,850,875
Less Accumulated Depreciation	 2,550,567	 2,471,063
	 1,304,282	 1,379,812
OTHER ASSETS		
Investments, at Cost	2,029,235	1,840,165
Deposit on Sculpture	 45,000	 -
	 2,074,235	 1,840,165
TOTAL ASSETS	\$ 3,632,228	\$ 3,359,911

LIABILITIES AND NET ASSETS	2018	2017
CURRENT LIABILITIES		
Long-Term Debt, Current Maturities	53,716	51,102
Capital Lease Obligation, Current Maturities	-	1,367
Payroll Tax Liabilities and Other Withholdings	9,898	9,442
	63,614	61,911
LONG TERM LIABILITIES	105 470	150 104
Long-Term Debt	105,472	159,194
NET ASSETS Without Donor Restrictions	3,463,142	3,138,806
without Donor Restrictions	3,403,142	5,158,800

TOTAL LIABILITIES AND NET ASSETS	\$ 3,632,228	\$ 3,359,911	_

The accompanying Notes to Financial Statements are an integral part of these financial statements.

# STATEMENTS OF SUPPORT, REVENUES, EXPENSES, AND CHANGES IN NET ASSETS - MODIFIED CASH BASIS

#### FOR THE YEARS ENDED DECEMBER 31, 2018 AND 2017

	2018	2017		
SUPPORT AND REVENUE	¢ (24.252	¢ (22.401		
Grants		\$ 422,401		
School	321,990	308,417		
Gadsden Arts Tickets	196,851	224,007		
Youth Symphony Orchestra	159,734	191,219 1,238,401		
Pledges, Fundraising, and Legacy Imagination Place and Other Activities	252,762 111,395	1,238,401		
Projects				
Exhibits	106,547	105,304		
Exhibits Restaurant Rental	74,459	69,383		
Restaurant Rental	45,731	46,519		
	15,010	13,767		
Memberships Miscellaneous	47,851 6,866	38,226 7,440		
	1,773,549	2,794,896		
EXPENSES				
Program Services School	381,593	334,810		
Youth Symphony Orchestra	261,547	287,876		
Imagination Place	168,221	166,692		
Exhibits	55,262	117,508		
Projects	71,727	84,538		
Gadsden Arts Tickets	186,553	212,919		
Management and General		,,-		
Personnel	270,464	309,909		
Building Expenses	87,642	98,347		
Operating Expenses	113,090	118,160		
Depreciation	70,713	79,878		
Fundraising and Legacy	87,419	79,718		
	1,754,231	1,890,355		
OTHER INCOME (EXPENSES) Dividend Income	45,851	38,180		
Gain on Investment Securities	272,202	19,147		
Interest Income	1,103	320		
Loss on Disposal of Fixed Assets	(4,665)	-		
Interest Expense	(9,473)	(12,278)		
	305,018	45,369		
CHANGES IN NET ASSETS	324,336	949,910		
NET ASSETS, BEGINNING OF YEAR	3,138,806	2,188,896		
NET ASSETS, END OF YEAR	\$ 3,463,142	\$ 3,138,806		

The accompanying Notes to Financial Statements are an integral part of these financial statements.

#### SCHEDULES OF FUNCTIONAL EXPENSES - MODIFIED CASH BASIS

#### FOR THE YEARS ENDED DECEMBER 31, 2018 AND 2017

												2018										
	Program Activities										Supporting Activities											
Functional Expenses		School		Youth Symphony Orchestra	In	nagination Place		Exhibits		Projects	Ga	adsden Arts Tickets		Programs Subtotal		eneral and ministrative		Fund- Raising		apporting Subtotal		Total
Payroll and Related Benefits	\$	66,602	\$	189,669	\$	118,903	\$	15,402	\$	22,039	\$	-	\$	412,615	\$	270,464	\$	61,250	\$	331,714	\$	744,329
Supplies and Program Services	Ψ	166,454	Ψ	25,869	Ψ	22,694	Ψ	25,288	Ψ	28,838	Ψ	-	Ψ	269,143	Ψ	-	Ψ	-	Ψ	-	φ	269,143
Gadsden Arts Tickets		-				,.,						186,553		186,553		-		-		-		186,553
Utilities		18,460		9,158		6,386		4,269		6,109		-		44,382		74,965		-		74,965		119,347
Depreciation		17,413		8,638		6,024		4,027		5,762		-		41,864		70,713		-		70,713		112,577
Contract Labor		84,828		-		-		-		-		-		84,828		-		-		-		84,828
Insurance		5,847		2,900		2,023		1,352		1,935		-		14,057		23,742		-		23,742		37,799
Fundraising		-		-		-		-		-		-		-		-		26,169		26,169		26,169
Repairs and Maintenance		3,122		1,549		5,906		722		1,033		-		12,332		12,677		-		12,677		25,009
Investment Fees		3,652		1,812		1,264		845		1,209		-		8,782		14,832		-		14,832		23,614
Advertising		2,482		1,231		859		574		821		-		5,967		10,077		-		10,077		16,044
Service Contracts		2,319		1,150		802		536		767		-		5,574		9,417		-		9,417		14,991
Bank Charges		2,317		1,150		802		536		767		-		5,572		9,410		-		9,410		14,982
Membership Expenses		-		-		-		-		-		-		-		15,584		-		15,584		15,584
Travel and Training		1,746		866		604		404		578		-		4,198		7,089		-		7,089		11,287
Professional Fees		1,734		860		600		401		574		-		4,169		7,042		-		7,042		11,211
Office Expense		1,136		2,428		393		263		376		-		4,596		4,612		-		4,612		9,208
Dues and Subscriptions		1,107		2,086		383		256		366		-		4,198		4,495		-		4,495		8,693
Printing		726		3,750		251		168		240		-		5,135		2,949		-		2,949		8,084
Miscellaneous		961		2,048		89		60		86		-		3,244		1,050		-		1,050		4,294
Postage		687		341		238		159		227		-		1,652		2,791		-		2,791		4,443
Small Tools and Equipment		-		4,355		-		-		-		-		4,355		-		-		-		4,355
Telephone		-		1,687		-		-		-		-		1,687		-		-		-	_	1,687
Total Functional Expenses	\$	381,593	\$	261,547	\$	168,221	\$	55,262	\$	71,727		186,553	\$	1,124,903	\$	541,909	\$	87,419	\$	629,328	\$	1,754,231

											2017						
	 Program Activities										 S						
Functional Expenses	 School		Youth Symphony Orchestra	In	nagination Place		Exhibits		Projects	Ga	adsden Arts Tickets		Programs Subtotal	eneral and ministrative	 Fund- Raising	upporting Subtotal	 Total Expenses
Payroll and Related Benefits	\$ 46,693	\$	175,629	\$	124,750	\$	10,504	\$	15,943	\$	-	\$	373,519	\$ 309,909	\$ 61,250	\$ 371,159	\$ 744,678
Supplies and Program Services	163,869		74,846		18,435		97,450		54,093		-		408,693	-	-	-	408,693
Gadsden Arts Tickets	-		-		-		-		-		212,919		212,919	-	-	-	212,919
Utilities	12,887		7,990		5,424		2,899		4,400		-		33,600	85,531	-	85,531	119,131
Depreciation	12,035		7,462		5,065		2,707		4,109		-		31,378	79,878	-	79,878	111,256
Contract Labor	79,557		-		-		-		-		-		79,557	-	-	-	79,557
Insurance	3,704		2,296		1,559		833		1,265		-		9,657	24,583	-	24,583	34,240
Repairs and Maintenance	1,931		1,197		6,442		434		659		-		10,663	12,816	-	12,816	23,479
Advertising	2,368		1,468		997		533		808		-		6,174	15,714	-	15,714	21,888
Investment Fees	2,332		1,446		982		525		796		-		6,081	15,481	-	15,481	21,562
Fundraising	-		-		-		-		-		-		-	-	18,468	18,468	18,468
Service Contracts	1,609		998		677		362		549		-		4,195	10,680	-	10,680	14,875
Membership Expenses	-		-		-		-		-		-		-	14,474	-	14,474	14,474
Bank Charges	1,348		836		567		303		460		-		3,514	8,949	-	8,949	12,463
Professional Fees	1,216		754		512		273		415		-		3,170	8,069	-	8,069	11,239
Travel and Training	1,132		702		477		255		387		-		2,953	7,516	-	7,516	10,469
Dues and Subscriptions	582		1,552		245		131		199		-		2,709	3,866	-	3,866	6,575
Office Expense	491		1,476		207		110		168		-		2,452	3,262	-	3,262	5,714
Printing	176		3,553		74		40		60		-		3,903	1,170	-	1,170	5,073
Postage	485		312		204		109		166		-		1,276	3,219	-	3,219	4,495
Small Tools and Equipment	-		3,889		-		-		-		-		3,889	-	-	-	3,889
Miscellaneous	2,395		224		75		40		61		-		2,795	1,177	-	1,177	3,972
Telephone	 -		1,246				-		-		-		1,246	 -	 	 -	 1,246
Total Functional Expenses	\$ 334,810	\$	287,876	\$	166,692	\$	117,508	\$	84,538	\$	212,919	\$	1,204,343	\$ 606,294	\$ 79,718	\$ 686,012	\$ 1,890,355

The accompanying Notes to Financial Statements are an integral part of these financial statements.

#### NOTES TO THE FINANCIAL STATEMENTS

#### DECEMBER 31, 2018 AND 2017

#### NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### NATURE OF ORGANIZATION

The Foundation promotes cultural, educational, and artistic activities in the Etowah County, Alabama area.

#### BASIS OF ACCOUNTING

The accompanying financial statements have been prepared on the modified cash basis of accounting, which is a comprehensive basis of accounting other than accounting principles generally accepted in the United States of America. This basis of accounting differs from accounting principles generally accepted in the United States of America (U.S. GAAP) in that certain revenues are recognized when received rather than when earned and certain expenses are recognized when paid rather than when the obligation is incurred.

#### SUPPORT AND REVENUES

Contributions are recorded as income when received. Gifts of property and equipment are recorded at estimated fair market value. Contributions are considered available for unrestricted use unless specifically restricted by donors or the Board of Directors of the Foundation.

#### PROPERTY AND EQUIPMENT

Property and equipment are recorded at cost. Donated property and equipment are recorded at estimated fair market value at the date of the donation. Additions and improvements that extend the life of an asset are capitalized. Expenditures for repairs and maintenance are charged against income. Depreciation is computed by the straight-line method based on the estimated useful lives of the individual assets.

#### **INCOME TAXES**

There is no provision for income taxes for charitable purpose income since the Foundation is a not-for-profit institution exempt from both federal and state income taxes. The Foundation has received an exemption letter from the Internal Revenue Service granting it tax-exempt status under Internal Revenue Code Section 501(c)(3).

ASC 740-10 prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. The standard also provides guidance on derecognition, classification, treatment of interest and penalties, and disclosure of such positions. Effective January 1, 2008, the Foundation adopted the provisions of ASC 740-10 "Accounting for Uncertainty in Income Taxes" as required. As a result of implementing ASC 740-10, there has been no adjustment to the Foundation's financial statements for the years ending December 31, 2018 and 2017.

#### NOTES TO THE FINANCIAL STATEMENTS

#### DECEMBER 31, 2018 AND 2017

#### NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### FUNCTIONAL ALLOCATION OF EXPENSES

The costs of providing various programs and other activities have been summarized on a functional basis in the statement of activities and the statement of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services. General and administrative expenses are allocated to each program based on the percentage of total revenue that each program generates.

#### **USE OF ESTIMATES**

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### FINANCIAL STATEMENT PRESENTATION

The Foundation has adopted FASB ASC 958-205, "Presentation of Financial Statements for Notfor-Profit Entities." Under FASB ASC 958-205, the Foundation is required to report information regarding its financial position and activities according to two classes of net assets: Net Assets with Donor Restrictions and Net Assets without Donor Restrictions.

<u>Net Assets with Donor Restrictions</u> – The part of net assets of a not-for-profit entity that is subject to donor-imposed restrictions. There were no net assets with donor restrictions as of December 31, 2018 and 2017.

<u>Net Assets with Donor Restrictions</u> – The part of net assets of a not-for-profit entity that is not subject to donor-imposed restrictions.

#### **DEPOSITS**

The Foundation maintains its cash balances at several financial institutions located in Gadsden, Alabama. The balances are insured up to \$250,000 by the Federal Deposit Insurance Corporation (FDIC). At December 31, 2018 and 2017, all of the Foundation's cash balances were insured.

#### **RECLASSIFICATIONS**

Certain reclassifications have been made to the 2017 Financial Statements to conform to the 2018 presentation.

#### SUBSEQUENT EVENTS

Management evaluates events occurring subsequent to the date of the financial statements in determining the accounting for and disclosure of transactions and events that affect the financial statements. Subsequent events have been evaluated through March 19, 2019, which is the date the financial statements were available to be issued.

(Continued)

#### NOTES TO THE FINANCIAL STATEMENTS

#### DECEMBER 31, 2018 AND 2017

#### NOTE 2 – CASH AND INVESTMENTS

Investments are shown on the statements of assets, liabilities, and net assets – modified cash basis at cost. The market value at December 31, 2018 and 2017 was \$2,066,531 and \$2,216,517, respectively.

	December 31, 2018		
	Cost	Fair Value	Unrealized Appreciation (Depreciation)
Cash and Money Funds Equities	\$ 87,471 2,029,235	\$ 87,471 1,979,060	\$ - (50,175)
	\$ 2,116,706	\$ 2,066,531	\$ (50,175)
	December 31, 2017		Unrealized Appreciation
	Cost	Fair Value	(Depreciation)
Cash and Money Funds Equities	\$ 45,222 1,840,165	\$ 45,222 2,171,295	\$ <u>-</u> 331,130
	\$ 1,885,387	\$ 2,216,517	\$ 331,130

The following schedule summarizes the investment return and its classification in the statement of activities for the years ended December 31, 2018 and 2017:

	 2018		2017
Interest Income	\$ 1,103	\$	320
Dividend Income	45,851		38,180
Gain on Investment Securities	 272,202		19,147
	\$ 319,156	\$	57,647

#### NOTES TO THE FINANCIAL STATEMENTS

#### DECEMBER 31, 2018 AND 2017

#### NOTE 3 – CAPITAL LEASES

The Capital Lease Obligation of the Gadsden Cultural Arts Foundation, Inc. can be summarized as follows as of December 31, 2018 and 2017:

	2018	2017
Capital lease obligation dated October 7, 2013, to Marlin Leasing Corporation, payable in monthly installments of \$185 through August 7, 2018,		
including interest imputed at 21.51%. This lease obligation was paid in full during 2018.		1,367
	<u>\$</u>	\$ 1,367

#### NOTE 4 - LONG-TERM DEBT

Long-term debt at December 31, 2018 and 2017, consists of the following:

	 2018	 2017
Note payable to The Exchange Bank of Alabama, payable in monthly installments of \$5,039 including interest at a fixed rate of 5.00% through October 2021; collateralized by real property, certain accounts, and other future payments.	\$ 159,188	\$ 210,296

Principal maturities for the years ended December 31 are as follows:

2018	\$ 53,716
2019	56,464
2020	 49,008
	\$ 159,188

#### NOTES TO THE FINANCIAL STATEMENTS

#### DECEMBER 31, 2018 AND 2017

#### NOTE 5 – OPERATING LEASE INCOME

The Foundation leased restaurant space to tenants under a noncancelable operating lease that expired in June 2017 and required monthly payments of \$1,900 plus reimbursement of a percentage of utilities used by the tenant to the Foundation. In June 2017 and 2018, the lease was renewed and requires monthly payments of \$2,000 plus reimbursement of a percentage of utilities used by the tenant to the Foundation. This lease is initially for one year, with the option to renew the lease for four additional one year terms under the same terms. The Foundation received rent in the amounts of \$24,000 and \$23,400 for the years ended December 31, 2018 and 2017, respectively. The Foundation also received reimbursement of utilities in the amounts of \$21,731 and \$23,119 for the years ended December 31, 2018 and 2017, respectively.

Future minimum lease revenues under this lease agreement are:

Years Ending December 31		
2019	<u>\$</u>	12,000

#### NOTE 6 - RETIREMENT PLAN

The Foundation established a retirement plan effective as of January 1, 2011. Employees who are age 21 and over and have completed one year of service are allowed to contribute to the plan. The Foundation made contributions of \$30,083 and \$26,307 to the plan during the years ended December 31, 2018 and 2017.

#### NOTE 7 – LIQUIDITY AND AVAILABILITY OF RESOURCES

The Foundation's financial assets available within one year of the balance sheet date for general expenditures are as follows:

Cash Investments - Cash	\$ 166,240 87,471
Total	\$ 253,711